

# MINUTES OF THE FINANCIAL OPENING COMMITTEE MEETING OF RE-TENDER NO.: BMSIC/DRUGS/19-02 (RATE CONTRACT AND SUPPLY OF DRUGS FOR DIFFERENT HEALTHCARE FACILITIES OF STATE OF BIHAR).

Date: 09th August 2019

Venue: BMSICL Conference Hall.

The Financial Opening Committee Meeting of Re-tender No. BMSIC/DRUGS/19-02 was held on 09<sup>th</sup> August 2019 under the Chairmanship of Managing Director, BMSICL. The other committee members present in the meeting were:

- 1. Sh. Sheo Nandan Prasad, Assistant Internal Financial Advisor (IFA) of Health Dept., GoB (For IFA).
- 2. Dr. R D Ranjan, Director in Chief, Health Dept., GoB.
- 3. Sh. Rajani Kant, CGM (Supply Chain), BMSICL.
- 4. Sh. Sunil Kumar Singh, GM (Procurement), BMSICL.
- 5. Sh. Ramendra Kumar, GM (Finance), BMSICL.

#### 2. The Details of the invited tender are as follows:

- 1. Tender Reference No. BMSIC/DRUGS/19-02.
- 2. Tender floated date- 10/01/2019.
- 3. Last date of submission of Online bids- 03/04/2019.
- 4. Tender Opening date- 08/04/2019.
- 3. Tender has been floated for 83 (Eighty-Three) drugs. It was found in online opening that the following 3 (Three) bidders had participated in the tender:
- 1) Ciron Drugs and Pharmaceuticals Pvt Ltd.
- 2) Unicure India Ltd.
- 3) Ornate Labs Pvt Ltd.
- 4. The summary of bid received status is as follows:
  - 1. No Bids received for 66 Drugs.
  - 2. Single Bids received for 14 Drugs.
  - 3. Multiple Bids received for 3 Drugs.
- 5. It was unanimously decided in Tender Opening Committee meeting dated 08.04.19 to proceed further for technical evaluation for **03 Drugs** (NIT S. No. 2, 73 & 77) for which multiple bids have been received and **14 drugs** (NIT SN- 21, 26, 36, 38, 39, 49, 50, 52, 62, 71, 75, 80, 82 & 83) for which Single bid has been received, as per the Notification of Finance Department, Govt. of Bihar vide Resolution No-7806 Dated-30-09-2016 (this being a retender) and re-tender for the remaining **66 Drugs** (1, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 22, 23, 24, 25, 27, 28, 29, 30, 31, 32, 33, 34, 35, 37, 40, 41, 42, 43, 44, 45, 46, 47, 48, 51, 53, 54, 55, 56, 57, 58, 59, 60, 61, 63, 64, 65, 66, 67, 68, 69, 70, 72, 74, 76, 78, 79 & 81) due to no bid condition.
- 6. The Preliminary Evaluation of technical bids of the above-mentioned bidding firms were done by the team of Drug Inspectors deputed at BMSICL. Evaluation sheets were published on the website of BMSICL and Claims/objections/clarification were invited vide notice no.1049 dated 03.06.2019.
- 7. After comparison of the clarification received from the bidders in the light of that notice and close examination of the documents submitted by the bidders, the drug wise technical evaluation findings were recorded by the TEC in its meeting dated 12.06.2019 as follows:

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S.N	NIT S. N	Name of the Drugs with Specification	Participating Firms	Qualified/Disquali fied	Remar
1.	2	Levo- salbutamol Syrup 1mg/5ml 60 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for three yes needs to verified du factor inspection
			Ornate Labs Pvt. Ltd.	Qualified	Ok
2.	21	Diethylcarbamazine Citrate Syrup 120mg/5ml Oral Solution 60 ml bottle	Ornate Labs Pvt. Ltd.	Qualified	Ok
3.	26	Phenytoin Sodium Injection 50 mg/ml 2 ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for three ; needs to verified du factory inspection
4.	36	Lignocaine HCL 5% Ointment 30gm Tube	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for three yes needs to verified du factor inspection
5.	38	Mefenamic Acid Capsule 500 mg	Unicure India Ltd.	Qualified	Ok
6.	39	Mephentermine Injection 15mg/ml 10ml Vial	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for three ye needs to verified do factor inspecti
7.	49	Normal Saline Nasal Drops 0.9%w/v Nasal Drops 15 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	Production approved ASC & N for last the years need to be verified uring factions appectical production appectical production appectical production appectical production approach to the production approach appr
8.	50	Olopatadine HCl Opthalmic solution 0.1% w/v Eye Drop 5 ml	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for three ye needs to verified du factor inspecti
9.	52	Phenobarbitone Injection 200mg/ml 1 ml Vial/ Ampoule Construction Corporation Liv	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for three ye needs to verified di

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					factory inspection.
10.	62	Vecuronium Injection 4mg 2 ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for last three years needs to be verified during factory inspection.
11.	71	Labetalol Injection IP 5mg/ml 4 ml Vial/ Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for last three years needs to be verified during factory inspection.
			Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Disqualified	Product approval is not as per NIT
12.	73	Domperidone Syrup 1mg/ml Syrup 30 ml bottle	Ornate Labs Pvt. Ltd.	Disqualified	Product approval is not as per NIT
			Unicure India Ltd.	Disqualified	Product approval is not as per NIT
13.	75	Drotaverine Hydrochloride Tablets 40mg	Unicure India Ltd.	Qualified	Ok
14.		Ibuprofen Syrup	Ornate Labs Pvt. Ltd.	Disqualified	Product approval is not as per NIT
	77	100mg/5ml Syrup 60 ml Bottle	Unicure India Ltd.	Disqualified	Product approval is not as per NIT
15.	80	Phenobarbitone Suspension 20 mg/5ml 60 ml bottle	Unicure India Ltd.	Disqualified	Product approval is not as per NIT
16.	82	Vitamin K1 1mg/ml Injection 1ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for last three years needs to be verified during factory inspection.
17.	83	Dicyclomine HCl Drop 10mg/ml 15 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending	NCC for last three years needs to be verified during factory inspection.



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- 8. The manufacturing units of M/s Ornate Labs Pvt. Ltd. & M/s Unicure India Ltd. have been inspected earlier and BMSICL is having valid rate contract with both the firms. It was unanimously recommended in last TEC meeting to carry out the factory inspection of M/s Ciron Drugs and Pharmaceuticals Pvt. Ltd. whose technical qualification status depended upon factory inspection.
- 9. After perusal of the Factory Inspection report, the Drug wise technical evaluation findings had been recorded by the TEC in their meeting dated 26<sup>th</sup> July 2019 as follows:

S. N	NIT S. N	Name of the Drugs with Specification	Participating Firms	Recommendation of the TEC before Factory Inspection	Recommendation of the TEC after Factory Inspection
1,	2	Levo- salbutamol Syrup 1mg/5ml 60 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified
			Ornate Labs Pvt. Ltd.	Qualified	Qualified
2.	21	Diethylcarbamazine Citrate Syrup 120mg/5ml Oral Solution 60 ml bottle	Ornate Labs Pvt. Ltd.	Qualified	Qualified
3.	26	Phenytoin Sodium Injection 50 mg/ml 2 ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified
4.	36	Lignocaine HCL 5% Ointment 30gm Tube	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified
5.	38	Mefenamic Acid Capsule 500 mg	Unicure India Ltd.	Qualified	Qualified
6.	39	Mephentermine Injection 15mg/ml 10ml Vial	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified
7.	49	Normal Saline Nasal Drops 0.9%w/v Nasal Drops 15 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (Product approval, MSC & NCC for last three years needs to be verified during factory inspection)	Qualified
8.	50	Olopatadine HCl Opthalmic solution 0.1% w/v Eye Drop 5 ml	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified



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9.	52	Phenobarbitone Injection 200mg/ml 1 ml Vial/ Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified
10.	62	Vecuronium Injection 4mg 2 ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified
11,	71	Labetalol Injection IP 5mg/ml 4 ml Vial/ Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified
12.	75	Drotaverine Hydrochloride Tablets 40mg	Unicure India Ltd.	Qualified	Qualified
13.	82	Vitamin K1 1mg/ml Injection 1ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified
14.	83	Dicyclomine HCl Drop 10mg/ml 15 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	Decision pending (NCC for last three years needs to be verified during factory inspection)	Qualified

- 10. Since this Tender is a Re-tender, it was unanimously recommended in its last meeting dated 26.07.2019 to proceed further for opening of financial bids for 01 drug (NIT Sl no. 2) for which multiple bidders have been qualified technically and 13 drugs (NIT S.N.- 21, 26, 36, 38, 39, 49, 50, 52, 62, 71, 75, 82 & 83) for which single bidder has been qualified technically, as per the provisions contained in the Notification Number 7806 Dated 30/09/2016 of Finance Department, Government of Bihar.
- 11. Accordingly, in today's meeting financial bids of the firms i.e. M/s Ciron Drugs and Pharmaceuticals Pvt. Ltd., M/s Unicure India Ltd. & M/s Ornate Labs Pvt. Ltd. were opened online on E-Proc.
- 12. After opening of the financial bids (downloaded copies annexed as Annexure I) the rates quoted by all the three technically qualified bidders were found as following and after comparison of which the bid ranking status is recorded as below: -

S. N	NIT S.	Name of the Drugs with Specification	Participating Firms	Rate as Per Financial Bid Rate Per unit excluding GST	Bid Ranking
1.	2	Levo- salbutamol Syrup 1mg/5ml 60 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	10.00 /-	L2
			Ornate Labs Pvt. Ltd.	5.9 /-	Li

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2.	21	Diethylcarbamazine Citrate Syrup 120mg/5ml Oral Solution 60 ml bottle	Ornate Labs Pvt. Ltd.	7.32 /-	L1
3.	26	Phenytoin Sodium Injection 50 mg/ml 2 ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	6.01 /-	L1
4.	36	Lignocaine HCL 5% Ointment 30gm Tube	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	18.97 /-	L1
5.	38	Mefenamic Acid Capsule 500 mg	Unicure India Ltd.	0.7499 /-	L1
6.	39	Mephentermine Injection 15mg/ml 10ml Vial	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	57.59 /-	L1
7.	49	Normal Saline Nasal Drops 0.9%w/v Nasal Drops 15 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	11.12 /-	L1
8.	50	Olopatadine HCl Opthalmic solution 0.1% w/v Eye Drop 5 ml	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	30.58 /-	L1
9.	52	Phenobarbitone Injection 200mg/ml 1 ml Vial/ Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	11.12 /-	L1
10.	62	Vecuronium Injection 4mg 2 ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	28.1 /-	L1
11.	71	Labetalol Injection IP 5mg/ml 4 ml Vial/ Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	51.25 /-	L1
12.	75	Drotaverine Hydrochloride Tablets 40mg	Unicure India Ltd.	0.4999 /-	L1
13.	82	Vitamin K1 1mg/ml Injection 1ml Ampoule	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	10.89 /-	L1
14.	83	Dicyclomine HCl Drop 10mg/ml 15 ml bottle	Ciron Drugs and Pharmaceuticals Pvt. Ltd.	10.94 /-	L1

13. The quoted price for Mefenamic Acid Capsule 500 mg (NIT SI No.38) & Drotaverine Hydrochloride Tablets 40mg (NIT SI No. 75) by M/s Unicure India Ltd. is **0.7499** /- **& 0.4999** /- respectively. As per financial bid sheet the bidder has to fill the quoted price only upto two digits after decimal. Hence the committee declared M/s Unicure India Ltd. as L1 bidder under single bid condition for the said two drugs i.e., Mefenamic Acid Capsule 500 mg & Drotaverine Hydrochloride Tablets 40mg with unit price of **0.74** /- **& 0.49** /- respectively.





14. As this tender is a retender, hence it was unanimously decided to ask the bidders to justify their quoted price vis-à-vis other procurement agencies across the country and to find out the prevailing market rate (Authorized dealer price, Carrying & Forwarding Agent Price & Sales depot price) of the corresponding manufacturer through the State Drug Regulatory Authority, so that the matter could be decided by the board of Directors of BMSICL as per the provisions contained in the notification no. 7806 dated 30/09/2016 of Finance Department, Govt. of Bihar.

Accordingly, it was recommended to issue LOI (Letter of Intent) to the above mentioned bidders only after price justification from the bidders as well as State Drug Regulatory Authority & approval from the board of Directors of BMSICL.

### 15. The meeting thus concluded with a vote of thanks.

Sd/-(Ramendra Kumar) Sd/-(Sunil Kumar Singh) GM (Procurement), BMSICL, Patna

Sd/-(Sheo Nandan Prasad) AIFA, Health Dept. Govt. of Bihar

Sd/-(Rajani Kant) CGM (Supply Chain), BMSICL, Patna.

GM (Finance) BMSICL, Patna.

Sd/(Dr. R.D. Ranjan)
Director in Chief, Health Dept.
Govt. of Bihar.

Sd/-(Sanjaya Kumar Singh) Managing Director, BMSICL

